

# The best job you've never heard of.



## Join Vermont's captive insurance industry

Vermont's captive industry is always looking for motivated professionals from a variety of backgrounds who are interested in growing and evolving with our unique industry.

### The basics

Captive insurance generally refers to a type of insurance that is established to provide insurance and ownership to a parent company and its affiliates. A captive insurance company represents an option for many organizations, from Fortune 500 companies to nonprofits, that want to take financial control and manage risks by underwriting their own insurance rather than paying premiums to third party insurers.

### Why Vermont?

Since 1981, when Vermont was one of the first states to adopt captive legislation, the state has been at the forefront of the captive insurance industry. With over 1,200 captives licensed and \$197 billion in assets under management, we are ranked #1 in the U.S. and #3 in the world for captive domiciles, a trend we are excited to continue. We hope you will join us.



# Why work in the captive insurance industry?

Here are just a few perks of working in this industry:

## Making an impact



Captives fill a need that can't be met in the traditional insurance market. For example, doctors might have trouble getting commercial insurance coverage for performing a particular procedure needed by a population of patients. So, they form a captive to provide the insurance coverage, enabling them to improve the health of that population. Or, a nonprofit might have trouble finding insurance for a service they offer and forming a captive allows them to offer that needed service. The work you do in this industry can truly make an impact.

## High pay with good benefits



Vermont-located management and professional services firms pay higher than average annual wages at about \$91,000.

## Vermont culture and lifestyle



In Vermont, we recognize the importance of work-life balance and stability. Many people in the industry have been involved for decades and have no plans to leave! In addition, Vermont has an endless variety of recreational opportunities. Whether you're a skier, a mountain biker or a casual stroller, Vermont has the sites and scenery to satisfy all your needs.

## Worldly connections



We work with upper management in a variety of recognizable companies, not just in the United States but around the world. Owners of our currently licensed captives include 18 of the Dow Jones 30 companies and 43 of the Fortune 500 companies.

## Exciting and interesting work



The industries we work with are constantly evolving. We are always strategically thinking about the best approaches for a particular company, whether they're in health care, manufacturing, real estate, construction, agriculture, waste management; the list goes on!

## Benefiting Vermonters



The captive insurance industry in Vermont brings in millions of dollars in taxes and fees every year, which go directly into Vermont's general fund to support essential services for all Vermonters.

To learn more about captive insurance as a possible career, visit: [vermontcaptive.com](http://vermontcaptive.com)